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THE CUMBERLAND NURSERIES

E. B. DRAKE, PROP.

WINCHESTER, TENN.

Oct. 11, 1922

Dear Sir:-

At this writing it seems possible for us to develop a combination carload of orders to break bulk at Hagerstown, Md. for reshipment to various parts of Pennsylvania, New Jersey, Delaware and Maryland. We have tried this before with our orchard customers and it has proven satisfactory.

We have had a dry fall and stock is well ripened up, it is our intention to ship this car the first to tenth of November. If there is anything you want to plant this fall we would like to have your order at once so we can include it in this car. We inclose you our pricelist, but if the order is placed at once we will make the prices f.o.b. cars Hagerstown instead of f.o.b. cars Winchester,--in other words, you will only have to pay the freight from Hagerstown to your place. This means not only a saving in freight but also a saving of time in transit. Cars usually make the run to Hagerstown in two or three days whereas it would take at least ten days by local freight.

We are now having cool weather and plenty of rain and we are shipping right along. Stock is in prime condition, nice and smooth with plenty of roots, it will be sure to please you. Let us know if you want to participate in this carload movement.

Yours very truly

E.B.Drake, Prop.

THE CUMBERLAND NURSERIES

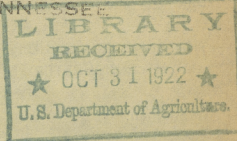
62.81
CUSTOMER PAYS
FREIGHT OR EXPRESS

FALL 1922 PRICELIST

PRICE NET CASH
F.O.B. WINCHESTER TENN

THE CUMBERLAND NURSERIES WINCHESTER TENNESSEE

ALL OTHER PRICES CANCELED



APPLE

TWO YEAR

| | 10 | 100 | 1000 |
|-----------|--------|---------|-------|
| 5 to 7 ft | \$7.00 | \$60.00 | \$350 |
| 4 to 6 ft | \$6.00 | \$50.00 | 250 |
| 3 to 5 ft | 5.00 | 40.00 | 200 |

ONE YEAR

| | | | |
|-------------|--------|---------|-------|
| 4 to 6 ft | \$7.50 | \$40.00 | \$250 |
| 3, 1/2-5 ft | 6.00 | 30.00 | 200 |
| 3 to 4 ft | 5.00 | 25.00 | 150 |

ONE YEAR

| | 10 | 100 | 1000 |
|-----------|--------|---------|-------|
| 4 to 6 ft | \$6.00 | \$40.00 | \$250 |
| 3 to 4 ft | 5.00 | 30.00 | 200 |
| 2 to 3 ft | 4.00 | 20.00 | 150 |

PEACH

JUNE BUDS

| | | | |
|-----------|--------|---------|-------|
| 3 to 4 ft | \$5.00 | \$30.00 | \$150 |
| 2 to 3 ft | 4.00 | 20.00 | 135 |
| 1 to 2 ft | 3.00 | 15.00 | 110 |

PEAR, PLUM, CHERRY OR APRICOT

TWO YEAR

| | | |
|-----------|---------|---------|
| 5 to 7 ft | \$10.00 | \$75.00 |
| 4 to 5 ft | 7.50 | 60.00 |

ONE YEAR

| | | |
|-----------|--------|------|
| 3 to 4 ft | \$6.00 | \$50 |
| 2 to 3 ft | 5.00 | 40 |

QUINCE, MULBERRY, FIGS, JAPAN PERSIMMONS

3 to 4 ft \$1.00 each 2 to 3 ft 75c each 1 to 2 ft 50c each

| | | | |
|--|-----------------|--------------------------------|------------------------|
| GRAPES. One year Number One | \$2.50 Per 10 | \$20.00 Per 100 | |
| RASPBERRIES, DEWBERRIES, BLACKBERRIES | 1.00 Per 25 | 3.00 Per 100 | \$25.00 Per 1000 |
| GOOSEBERRIES, CURRANTS | 3.00 Per 10 | | |
| STRAWBERRIES \$1.00 Per 100 | \$6.00 Per 1000 | EVERBEARING 2.00 Per 100 | |
| ASPARAGUS 1.00 Per 10 | 7.50 Per 100 | RHUBARB 2.50 Per 10 | 12.00 Per 100 |
| HEDGE PLANTS, Privet 2 to 3 ft | 5.00 Per 100 | | 1 to 2 ft 4.00 Per 100 |
| SHADE TREES 8 to 10ft | 1.50 each | | 6 to 8 ft 1.00 each |
| NUT TREES 2 to 3 ft | 1.50 each | | 1 to 2 ft 1.00 each |
| FLOWERING SHRUBS 2 to 3 ft | 1.00 each | (Special prices on large lots) | |
| EVERGREENS 2 to 3 ft | 1.00 each | Balled and burlapped | 1.50 each |
| VINES, assorted | 1.00 each | KUDZU | .25 each |
| ROSES, Field grown | .75 each | | |
| RAMBLER ROSES, Crimson, Dorothy Perkins, White Dorothy Perkins | | | .50 each |

TERMS AND CONDITIONS

PRICES IN THIS LIST ARE NET. Stock is to be delivered f. o. b. cars Winchester Tennessee, there our responsibility ends, the purchaser assuming all risk of carriage and delivery

WE DO NOT REPLACE STOCK THAT FAILS TO LIVE. We deliver stock to transportation company in good condition. Delays in transit, neglect of planter or unfavorable climatic conditions are causes beyond our control and prevent our guaranteeing our trees and plants to live

NON-WARRANTY We give our constant careful attention to every detail of the propagation and handling of our nursery products, but we give no warranty, expressed or implied, as to variety, description, quality, productiveness, or any other matter of any Nursery Stock. Seeds or Plants we sell

NON-DELIVERY of stock excused in case of fire, frost, floods, strikes, disease attacks or other causes beyond seller's control.

TERMS All cash with order, except on orders for 1000 trees or more, from parties known to us to be reliable. we will accept one-fourth cash with order, balance before shipment. Customer pays all transportation charges.

RED STAR TREES

Date _____

Ship when _____

Gentlemen:

Enclosed you will find \$ _____ for which please send me by (freight) (express) (mail) the following nursery stock. This is subject to terms and conditions printed on reverse page hereof, which are specifically referred to and made a part of this contract.

TOTAL

Signed _____ P. O. _____ State _____

Shipping Point _____ County _____ State _____